Project Cost Proposal

Prepared for: Goldman Sachs 10,000 Small Businesses Program: Wayne State University Site
Date: July 15, 2014
Client Contact(s):   Kate Haggerty, Jacob Kinde
 Job Description: Implementation of a custom-configured version of SugarCRM Community Edition for
                    Wayne State University

Description	One-Time Costs
Installation per site: SugarCRM Community Edition v6.5.14, and open source Report writer plug-in for SugarCRM by Alinea Sol v3.6.3.	$1000
Customization per site: Custom SugarCRM Modules include: Home (Dashboard), Suspects (Leads), Accounts, Contacts, Email, Calendar, Opportunities, Meetings, Notes, Calls, Documents, Target Lists, Campaigns and up to 5 custom reports.	$2500
Training for Site Administrators: Recommend 4-6 two-hour webinar sessions (all sites in each session).	$334
Import Data from other CRM: [optional feature] Assistance to selected individual sites with importing of data from previous systems in a .csv file format.	$500

Sub-Total:	$4,334

(Proposal pricing is listed as one-time, on-going or on-request costs and per site or request.)

Description	On-going Costs
Hosting and Technical Support per site, per month: Hosting services, regular site maintenance for software and security updates, performance monitoring and data archiving. Also includes purchase and annual renewal of unique domain URLs and SSL certificates per site for https encrypted data transmission. *Fees can also be paid quarterly or annually in advance. Fees are due at start of work and continue throughout the term of service.*	$5400/annually
Software license for Constant Contact integration per site, per year: [optional feature] This feature can be added at any time during or after installation. *Fees are paid at start of work and annually each year one-month prior to expiration.*	$600/year (optional integration)
On-request fees: Additional services may be requested at any time and are estimated at the time of request based on the type of service and time to satisfy the request.	$125/hour/ customer or technical support $100/hour configuration $250/hour/ webinar training